



# QUESTION & ANSWER

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**Exam : C\_TSCM62\_67**

**Title : SAP Certified Application  
Associate - Sales and  
Distribution, ERP 6.0 EhP7**

**Version : DEMO**

1.A sales order is to be delivered with a material and quantity using item category TAN.

What configuration settings are necessary? (Choose two)

- A. The sales document type needs to be set to relevant for delivery.
- B. The item category needs to be set to "relevant for delivery" for value items.
- C. The item category needs to be set to schedule line allowed.
- D. The schedule line category needs be to set to relevant for delivery.

**Answer:** C,D

2.You are asked to set the system in such a way that it can automatically search for available quotations for customers when sales order items are entered.

What do you have to do to make this happen?

- A. Set the quotation messages function in the quotation sales document type.
- B. Set the completion rule in the item category for the quotation.
- C. Set the quotation messages function in the sales order document type.
- D. List the reference document number field in the incompleteness procedure for the sales order item category.

**Answer:** C

3.You have implemented a consignment process. The first consignment fill-ups are done, but invoicing is not possible.

What is the reason for this?

- A. The consignment fill-up document is blocked for billing.
- B. A condition record was not found in the consignment fill-up document.
- C. Goods movement did not take place.
- D. The ownership of the goods was not transferred yet.

**Answer:** D

4.A customer is to be billed on the last day of every month, regardless of when the order and the delivery are processed.

Which procedure fulfills this requirement?

- A. Maintain a factory calendar with a single date per month and assign it to the customer master record of the payer.
- B. Maintain a billing date profile and assign it to the sales document type.
- C. Maintain a customer-specific billing due list variant and schedule a periodic job.
- D. Use the condition technique and assign a billing date determination profile to the customer master record of the payer.

**Answer:** A

5.For which of the following can you use a distribution channel? (Choose two)

- A. To determine the address in the output of the order confirmation
- B. To assign a delivery plant for sales processes
- C. To distinguish material master data used during sales order processing
- D. To determine the transportation scheduling for a material during sales order processing

**Answer:** B,C