



QUESTION & ANSWER

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Exam : C_C4H420_94

**Title : SAP Certified Application
Associate - SAP CPQ
Implementation**

Version : DEMO

1.In the product Definition which currency is product Base price number evaluated in?

- A. User default market
- B. Default system currency
- C. User-selected market
- D. Quote market-selected currency

Answer: B

2.The VP of Sales has asked you to hide the product margin from all Sales managers.

Which admin section would you go to hide margin item Colum from the Sales manager user type?

- A. Workflow
- B. Cart Fields Administration
- C. Quote Layout Permissions
- D. Quote Layout

Answer: C

3.When should you use dynamic approver?

- A. When you want end user to select approver for quote
- B. When approver is obtained from formula evaluation at approval request
- C. When approver can be changed after quote is submitted for approval
- D. When the approval requester is out of office

Answer: B

4.Which of the following is a CPQ scripting event?

- A. Quote creating/edit
- B. Generated document downloaded
- C. Order placed to ERP
- D. Product import from VC finished

Answer: A

5.A user has a product that needs to be added to the quote with multiple hierarchy levels.

The parent product configuration must also be displayed in the quote, which type of product best meets this requirement?

- A. Simple product
- B. System (List) of Configurable products
- C. Collection of Configurable products
- D. Parent/Child System (List) of configurable products

Answer: D