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Exam : **AP-220**

Title : Order Management Developer Accredited Professional

Version : DEMO

1.What are the key steps in converting Order objects to Order Summary Objects? (Choose two)
A. Transform data using custom Apex scripts
B. Map fields from the source object to the target object
C. Export data to external systems for summary creation
D. Use REST API exclusively for the conversion
Answer: AB

2.What best practices should be followed when mapping new integrations in Order Management? (Choose two)
A. Evaluate each integration’s alignment with the customer’s vision
B. Automate all proposed integrations immediately
C. Prioritize integrations that add measurable business value
D. Avoid testing proposed integrations before implementation
Answer: AC

3.Which framework is best suited for resolving customer records across Salesforce clouds?
A. Salesforce B2C CRM Sync
B. Salesforce Data Loader
C. Salesforce Apex REST API
D. Salesforce Command Line Interface (CLI)
Answer: A

4.What is the purpose of implementing Apex Actions in Salesforce Order Management?
A. To create reusable components callable in Flows or Lightning Web Components
B. To automate batch processing for large data volumes
C. To replace existing workflows with custom scripts
D. To manage static configurations for order approvals
Answer: A

5.What is the purpose of converting Order objects to Order Summary Objects in Salesforce Order Management?
A. To reduce data storage costs by compressing order data
B. To prepare orders for historical reporting and archiving
C. To enable API-based integration with third-party systems
D. To ensure real-time synchronization of order data
Answer: B