



# QUESTION & ANSWER

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**Exam : 700-803**

**Title** IoT Connected Safety and  
Security Account Manager

**Version : DEMO**

1.Six key decision-makers for Cisco Connected Safety and Security solutions are line-of-business heads, operations managers, chief information security officers, heads of safety and security, and which other two decision-makers? (Choose two.)

- A. chief financial officers
- B. chief executive officers
- C. IT directors
- D. city managers

**Answer:** C, D

2.Cisco Connected Safety and Security delivers open standards for public safety technology. What does this provide?

- A. slower response times
- B. easily adaptable networks
- C. incompatibility
- D. increased costs

**Answer:** B

3.Mining companies can see which three benefits with Cisco Connected Safety and Security? (Choose three.)

- A. increased asset utilization with effective incident response
- B. increased efficiency with remote expertise across sites
- C. increased production downtime due to proactive equipment monitoring
- D. enhanced safety and productivity with highly available workforce communications
- E. reduced congestion and air pollution

**Answer:** A, B, D

4.Which two options represent integrated IoE safety and security solutions? (Choose two.)

- A. Cisco IPICS
- B. Cisco Video Surveillance Manager
- C. Cisco Collaborative Operations
- D. Cisco Connected Justice

**Answer:** C, D

5.What are three ways that Cisco Connected Safety and Security solutions help customers save money? (Choose three.)

- A. virtualized, scalable architecture
- B. lawsuit mitigation
- C. operational efficiencies
- D. replace legacy systems
- E. reduced cost of raw materials

**Answer:** A, B, C